

SAVE International 2007 Annual Business Meeting - DRAFT

Sunday, May 6, 2007

Meeting Minutes

Vice President Government Kathy Bethany called for chapter delegates. A quorum of 36 (simple majority) of a possible 68 delegates was met.

Executive Vice President David Wilson called the meeting to order at 6:17 p.m.

Wilson thanked the SAVE International members and affiliate organization members for attending the 2007 annual conference. He introduced the current board of directors:

- Immediate Past President John Robinson (absent)
- President Terry Hays (absent)
- Executive Vice President David Wilson
- Vice President Finance & Administration Howard Greenfield (absent)
- Vice President Global Affairs Howard Greenfield (absent)
- Vice President Construction Earl Wilson
- Vice President Manufacturing Bijay Nayak (absent)
- Vice President Government Kathy Bethany
- Vice President Education Roy Woodhead
- Vice President Membership Dan Fanning
- Vice President Communications Rod Curtis
- Vice President Conferences Renee Hoekstra.

Wilson invited the attending members to review their copies of the 2006 annual business meeting minutes. The minutes were approved with an amendment noting that the 2006 meeting did not achieve a quorum.

Wilson presented his report on:

EGB/SAVE Conference, September 2006: Wilson attended the conference; it was an excellent experience that afforded SAVE to connect with approximately 20 – 30 other value societies. The societies' presidents exchanged concerns and ideas, noting similarities among the societies regarding relevance, education, and certification. SAVE committed to creating a list serve for the use and communication of the societies' presidents.

VM Standard: Wilson commented that the process of revising the VM Standard has been long and laborious, but the hard work of the team and the helpful comments from members are producing the desired result. The new VM Standard is almost ready for publication.

Achieving Value: This magazine represents the first concerted marketing effort beyond the society that SAVE has produced. It received a good response from recipients, but

efforts to produce subsequent issues have stalled and the original intent of the magazine to be self-funding through advertisements was not realized. The next issue will likely focus on VM in government. Further publication will use marketing funds.

International Association for Facilitators: SAVE is discussing an intersociety agreement with IAF. The relationship presents a synergy with an organization that focuses on human dynamics and will positively influence both associations and may bring new members to SAVE.

Vice President Government Kathy Bethany presented the financial report in the absence of Howard Greenfield. She urged the membership to note that the society's finances have held steady and addressed a question regarding an \$8000 discrepancy between 2006 and 2005. The reduction for 2006 was likely the result of the expenses associated with the EGB/SAVE conference.

Vice President Membership Dan Fanning reported that membership totals do not vary much and that there is a steady trickle of new members from overseas. Individual members form, by far, the largest group of membership types. Nearly three-quarters of members are in North America (including Mexico and Canada). The Greater Michigan Chapter has the largest number of members affiliated with a chapter. He urged members to attend the Membership Forum to discuss the results of the 2007 survey. The society must face its demographics: To maintain its current population over the next 10 years, it must add 500 new members. He noted the membership recruitment incentives recently employed by SAVE, such as the added rebate to chapters for new members.

Vice President Global Affairs Craig Squires welcomed the conference attendees, in particular the affiliates, to Houston, Texas. He noted Japan will hold its 40th annual conference in 2007. It will be a large event. SJVE has strong integration with industry. SKVE has plans for a conference in 2008. The event is in the planning stages. Goals and objectives include

- Continue to work with international affiliates to keep communication open and to promote understanding and collaboration.
- Look at building relationships with other value societies around the world.

Squires invited members to attend the Affiliates Forum, when the affiliates report on their activities over the past year.

Squires noted that SAVE is considering collaboration with VESB for a joint conference in 2008.

Dan Lea, Association Executive, called Earl Wilson, Kathy Bethany, and Rod Curtis to attention. He formally thanked them for their service and discharged them from their offices.

Installation of 2007 – 2008 Board of Directors: Lea next called those newly elected and re-elected individuals to the front of the room and led them in the pledge for service on the board of directors:

- David Wilson, President
- Kathy Bethany, Executive Vice President

- Howard Greenfield, Vice President Finance & Administration (absent)
- Stuart Sokoloff, Vice President Construction
- Brandy Alexander, Vice President Government
- John Sloggy, Vice President Communications.

There was no old business to discuss.

In new business, Wilson addressed a few comments on the 2008 Congressional Reception. Hal Tufty elaborated upon the topic and invited SAVE members to visit the Congressional Education Committee's exhibit booth for assistance in writing letters to their government representatives. The effort will go toward greater incorporation of VM into government requirements. The Congressional Reception is scheduled for May 2008, and will be held in the Caucus Room.

Certification Board Chair Drew Algase presented some highlights regarding certification that will be more fully addressed at the Certification Forum. He noted the total number of active certifications worldwide and that most new CVSs are from the affiliate organizations. There were many new AVSs earned in 2005 and 2006, representing an influx of people into the profession. The challenge is to retain their interest and encourage them to progress to higher levels of certification.

Wilson discussed board action on the constitutional amendments. He noted that all three times the amendments went for vote, the response was overwhelmingly in approval of the amendments, but that the society could not achieve the required 25% minimum member vote. The Board of Directors will implement the amendments effective 60 days following a letter that will be mailed and emailed to all members. The letter will invite those who disagree with the amendments to make their concerns heard and considered within that 60 day period. If the board does not receive a significant number of objections, the amendments will be implemented. A question was asked as to why the board could not act within the constraints of the existing constitution. Wilson replied that the society had not operated in accordance with the constitution for several years simply due to the specifications with the document being obsolete and irrelevant to current business practices.

Wilson thanked the Conference Planning Team for their efforts in organizing the annual conference. He recognized the sponsors and exhibitors, requesting that members visit their booths and thank them in person for their support.

Squires invited all members who had not purchased tickets to the Texan buffet on Monday evening to do so.

The meeting adjourned at 6:12 p.m.